

Business evidence. Clearer investment choices.

A worked technology review for business leaders, IT and finance. All names, findings and costs are fictional demonstration data.

BUSINESS / ILLUSTRATIVE DEMONSTRATION DATA

01 / SCOPE AND INTENDED DECISION

Define the decision before the findings.

Example Services Company / Two fictional office locations. The decision is which technology risks and replacement projects to investigate for the next investment cycle.

Included in this example

Staff computing assets, selected service dependencies, recovery evidence and a three-year hardware planning horizon.

Not established by this review

A complete service assessment, independent security testing, regulatory certification, supplier quotes, approved budgets or savings.

01

Business context

Two office locations
Staff computing and shared services



02

Evidence to review

Register, support dates and recovery records
Missing evidence stays visible



03

Decision record

Priority, dependency, approver and estimate
Approval follows a separate review

Illustrative business review structure. This is an editorial example, not a customer account or a full platform export.

For the review discussion: IT and service owners review dependencies and gaps; finance confirms the full cost basis; business leadership decides which options to investigate.

01 Scope

02 Findings

03 Roadmap

04 Decision

ILLUSTRATIVE EXAMPLE / DEMONSTRATION DATA

Show the evidence. Keep the gaps visible.

Demonstration findings with explicit limitations and a named next responsibility.

Staff device support

Review required

EVIDENCE AND LIMITATION

A register contains support dates. Device condition and role requirements have not been reconciled.

NEXT RESPONSIBILITY

IT lead: review workloads and validate the replacement cohort.

Shared-service recovery

Evidence incomplete

EVIDENCE AND LIMITATION

Backup schedules are described. Recent recovery results and acceptable disruption are missing.

NEXT RESPONSIBILITY

Service owner: agree recovery needs and obtain or plan test evidence.

Office network dependency

Planning input

EVIDENCE AND LIMITATION

Three switching units are proposed for review. Capacity and site requirements need confirmation.

NEXT RESPONSIBILITY

IT and operations: validate design, change windows and quotations.

Cloud privileged access

Not assessed

EVIDENCE AND LIMITATION

Cloud administrator and account-review evidence is outside this example. No conclusion is reached.

NEXT RESPONSIBILITY

IT and service owners: agree the access-review scope and evidence.

Review required

Needs review; not a verified failure.

Evidence incomplete

Supporting evidence is still needed.

Not assessed

No conclusion; a gap is not a positive finding.

01 Scope

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ILLUSTRATIVE EXAMPLE / DEMONSTRATION DATA

Phase the work. Validate the costs.

Fictional hardware quantities and unit costs. Investigation, approval and delivery are separate steps.

THREE-YEAR HORIZON / DEMONSTRATION VALUES

●	●	●
Year 1	Year 2	Year 3
GBP 15,600	GBP 2,700	GBP 11,700
Staff device cohort	Office network	Next device cohort
Year 1	Validate the evidence first	To quote
	Reconcile locations, service dependencies and the device cohort. Obtain missing recovery evidence. Owner: business IT lead.	Review and survey costs to confirm
Year 1	Staff device cohort	GBP 15,600
	Review supported workloads and condition before replacement. Owners: IT and finance.	24 x GBP 650
Year 2	Office network	GBP 2,700
	Validate office capacity and schedule operational change. Owners: IT and operations.	3 x GBP 900
Year 3	Next device cohort	GBP 11,700
	Revisit requirements and the asset baseline before further purchasing. Owners: IT and finance.	18 x GBP 650

ILLUSTRATIVE HARDWARE SUBTOTAL

GBP 30,000

Fictional quantities and unit costs. Survey, implementation, licensing, support, disposal, VAT and contingency are excluded. Obtain current quotes and review the full project budget.

Proposed priorities and dates are discussion inputs. Revisit the plan when evidence, requirements or prices change; no expenditure or delivery is approved by this example.

01 Scope

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ILLUSTRATIVE EXAMPLE / DEMONSTRATION DATA

Record the assumptions. Agree the next decision.

Keep the evidence owner, investment approver and next review point explicit.

01

Business workload and scope

Check role requirements, locations, shared devices and assets retained in service.

02

Procurement and prices

Use current quotations, review alternatives and agree the treatment of VAT.

03

Operational dependencies

Review recovery needs, network design, suppliers and acceptable change windows.

04

Full project costs

Add migration, installation, licensing, support, disposal and contingency as needed.

Questions for the investment discussion

Which service risks and evidence gaps need review before approval?

Which project has an IT owner, service owner and approver?

What are the complete costs and alternatives for finance to review?

When should the plan be revisited as business requirements change?

Discuss your business review.

Bring the services, locations and decisions in scope.

[Request a demo](#)[Use this sector checklist](#)

Editorial demonstration only. Product scope and outputs depend on the assessment and onboarding agreed. This example is not certification, a quotation or an approved project.